

1. Tell me about yourself.

This warm-up is one of the most common job interview questions. It's your chance to make an impactful first impression. Be prepared to describe yourself in a few sentences. You can mention:

- Your past experiences and how they relate to the current job
- How your most recent job is tied to this new opportunity
- Two of your strengths
- One personal attribute, like a hobby or an interest

This response focuses primarily on your past work experience, with a small dash of your personal life added at the end. Keep your answer to two to four minutes.

Plantilla 1 (Tono profesional pero natural)

“Hi! I’m [your name], and over the past few months, I’ve been focusing on blockchain development. Before that, I worked in [mention a previous role or field], where I developed skills like problem-solving, teamwork, and adaptability.

During my time at CodeCrypto, I worked on several blockchain projects, including building smart contracts with Solidity and creating decentralized applications. What I loved the most was seeing how blockchain can bring more security and transparency to real-world problems. It made me realize that this is the field where I want to grow my career.

I think two of my biggest strengths are my ability to learn quickly and my problem-solving mindset. I’m someone who enjoys finding creative solutions and digging into details to make things work better.

Outside of work, I’m passionate about [mention a hobby, like fitness, playing music, or traveling]. I think having a hobby helps me stay motivated, balanced, and creative.”

Plantilla 2 (Tono más relajado y conversacional)

“Hello! I’m [your name], and I’ve recently made the shift into blockchain development after completing a Master’s at CodeCrypto. Before that, I was working in [mention previous role], where I gained experience in [mention relevant skills, like communication, teamwork, or handling data].

I decided to move into blockchain because I love how this technology is changing industries. During my course, I learned how to build smart contracts and work with decentralized apps, and one of the projects I’m most proud of is [briefly describe a project they worked on].

Two of my key strengths are being adaptable and persistent. When I face a challenge, I like to keep going until I find a solution. I think that’s really important in a field like blockchain, where things change fast, and there’s always something new to learn.

In my free time, I’m really into [mention a hobby]. It helps me stay creative and bring fresh ideas to my work.”

Plantilla 3 (Enfocada en conectar con el puesto y la empresa)

“Hi! I’m [your name], and I’ve been passionate about technology for a long time. Before diving into blockchain, I worked in [mention previous job or field], where I learned how to work with people, solve problems, and improve processes.

I decided to specialize in blockchain because I believe it’s going to be a key part of the future. I took a Master’s at CodeCrypto, where I learned about smart contracts, decentralized apps, and blockchain security. One of my favorite projects was [mention a project], where I worked on [briefly describe what they did].

I’d say two of my strengths are my curiosity and my ability to work well in a team. I love learning new things, and I also enjoy helping others solve problems.

Outside of work, I’m really into [mention a hobby]. It keeps me motivated and gives me new perspectives that I can apply to my work.”

Plantilla adaptable (Por si quieren improvisar)

1 Inicio:

“Hi! My name is [your name], and I’ve recently been focusing on blockchain development after completing a Master’s at CodeCrypto.”

2 Experiencia previa:

“Before that, I was working in [mention previous job], where I developed skills like [mention relevant skills].”

3 Motivación para cambiar:

“I decided to focus on blockchain because it’s a fast-growing field with a lot of opportunities to solve real-world problems.”

4 Fortalezas:

“Two of my key strengths are [mention strengths]. I enjoy solving problems and learning new things.”

5 Toque personal:

“In my free time, I enjoy [mention a hobby]. It helps me stay creative and inspired.”

Plantilla adaptable 2

1 Inicio (Presentación básica):

“Hi! I’m [your name], and I’ve always been interested in technology. I love learning new things, especially when it comes to innovation and how tech can solve real-world problems.”

2 Formación:

“I recently finished a Master’s in Blockchain at CodeCrypto. During the course, I learned about smart contracts, dApps, and how blockchain can bring more security and transparency to different industries.”

Opción alternativa (si tienen otro tipo de formación):

“I’ve been learning about blockchain for the past few months, both through courses and personal projects. It’s a fascinating field, and I’m excited to start applying what I’ve learned.”

3 Experiencia previa (si tienen):

“Before diving into blockchain, I worked in [mention job or field]. That experience taught me a lot about [mention a relevant skill: problem-solving, working in a team, etc.].”

4 Motivación para la empresa:

“What really excites me about this opportunity is [mention a specific project, value, or goal of the company]. I’d love to be part of a team that’s pushing innovation forward.”

Plantilla adaptable 3

1 Inicio (Presentación básica):

“Hi! My name is [your name], and I’ve been learning about blockchain for a while now. It’s a field that really caught my attention because it’s all about innovation and changing how things are done.”

2 Formación:

“I recently completed a Master’s in Blockchain at CodeCrypto. During that time, I learned a lot about how decentralized technologies work, smart contracts, and how they can solve real-world problems.”

Opción alternativa (si hicieron cursos más cortos o son autodidactas):

“I’ve been teaching myself blockchain development through online courses and personal projects. It’s a fascinating field, and I love that it’s constantly evolving.”

3 Experiencia previa (si tienen):

“Before this, I worked in [mention previous experience]. I think that helped me develop skills like [mention relevant skills, like problem-solving or teamwork].”

4 Motivación para el puesto:

“What I’m really looking for now is hands-on experience. I’m excited about your company because of [mention something specific], and I’d love to be part of a team working on innovative projects.”

¡Claro! Aquí tienes una tercera plantilla para que tus alumnos tengan más variedad y cada uno pueda personalizar su respuesta en la entrevista.

Plantilla adaptable 4

1 Inicio (Presentación básica):

“Hi! My name is [your name], and I’ve always been someone who’s curious about new technologies and how they can change the world.”

Opción alternativa:

“Hey! I’m [your name], and I got into tech because I love solving problems and finding new ways to improve processes.”

2 Formación:

“A few months ago, I finished a Master’s in Blockchain at CodeCrypto. During that time, I learned a lot about smart contracts, dApps, and how blockchain can make systems safer and more transparent.”

Opción alternativa (si no tienen formación formal):

“I’ve been learning about blockchain on my own through online courses and hands-on projects. It’s a fascinating field that keeps evolving, and I love that there’s always something new to learn.”

3 Experiencia previa:

“Before getting into blockchain, I worked/studied in [mention previous experience]. It wasn’t directly related to this field, but it gave me skills like problem-solving, critical thinking, and teamwork.”

4 Motivación para el puesto:

“I’m really excited to get hands-on experience and work on real projects. What I love about your company is [mention something specific], and I’d be happy to contribute to your team.”

2. Why do you want to work for this company?

The answer to this interview question should include specifics about the company, so you'll need to do some pre-interview research. If, for example, the company is known for its collaborative culture, you could point out successes you've had whilst collaborating with a team.

Look for company-specific information on its website and social channels. Pay attention to the company's mission statement, values, and the "About us" section. Explore employee-specific posts on social media to learn about the company's culture or outreach programmes. Combine this information with relatable skills to show your preparedness and enthusiasm for the company.

Plantilla adaptable por partes:

1 Inicio (Razón general por la que están interesados):

"I've been really interested in your company ever since I heard about your work on [mention a project, product, or the industry the company is focused on]."

2 Conexión con los valores de la empresa:

"What I really like is how you focus on [mention the company's mission or a key value]. That really resonates with me because I believe blockchain can bring more transparency and efficiency to many industries."

3 Qué pueden aportar:

"I think my skills in [mention skills, e.g., smart contract development, problem-solving] could really help contribute to your projects, and I'd love to grow professionally as part of your team."

Plantilla 2 (Enfocada en la cultura de la empresa y la innovación)

“Well, I’ve been following your company for a while, and what really stands out to me is how committed you are to innovation in blockchain technology. I saw that you’ve recently launched [mention a project or product], which I find really interesting because it focuses on [mention something specific about the project].

I’m looking for a company where I can continue learning, but also where my ideas and skills can contribute to real-world projects. I really like how your company values collaboration and new ideas — I feel that’s the kind of environment where I’d thrive and grow.”

Plantilla 3 (Enfocada en el impacto social y los valores de la empresa)

“I’m really impressed by your company’s focus on making blockchain more accessible and creating solutions that solve real-world problems. I read on your website that your mission is to [mention the company’s mission or values], and that really resonates with me.

I want to be part of a team that’s making a difference, and I believe blockchain is the way forward. I also like how your company invests in its employees’ development, which shows that you care about people growing with the company.”

Plantilla 4 (Enfocada en proyectos específicos y habilidades propias)

“I came across your company while researching blockchain projects, and I was really impressed by [mention a specific project or initiative the company has worked on]. It’s exciting to see companies working on real use cases for blockchain, rather than just theory.

I think my skills in [mention your skills, e.g., Solidity, smart contract development] could really contribute to your ongoing projects. I’m especially interested in joining a team that values innovation and problem-solving, and from what I’ve seen, that’s exactly what your company is about.”

3. Why are you leaving your current role?

When asked about leaving a previous job, be honest but positive. Even if you left a job under trying circumstances, keep your response short and upbeat.

Here are some suggestions:

- I'm looking for a company that better aligns with my values.
- I'm excited to find a company where I can grow my career.
- I've decided to go down a different career path.
- My position was downsized, but I'm looking forward to a new opportunity.
- I'm excited to explore a company culture in line with my personality.
- I'm ready to take on a new challenge with an innovative company.
- I've aspired to work for this company and seized the chance to apply.

Plantilla adaptable por partes:

① Inicio (Razón general para el cambio):

"I've enjoyed my time working in [mention previous role], but I've decided it's time for a new challenge."

② Motivación hacia blockchain:

"I've always been curious about blockchain and how it's transforming industries. That's why I invested time in learning about smart contracts, decentralized apps, and blockchain development."

③ Qué buscan en un nuevo rol:

"I'm excited to find a role where I can apply what I've learned and keep growing with a company that's focused on innovation and the future of technology."

Plantilla 1 (Cambio de carrera hacia blockchain)

“Well, I’ve been working in [mention previous field or role] for a while, and while I’ve learned a lot, I’ve realized that my real passion is in blockchain technology. That’s why I decided to invest in my education and complete the Blockchain Master’s at CodeCrypto.

Now, I’m looking for an opportunity to apply what I’ve learned in a company that’s focused on innovation and the future of decentralized solutions.”

Plantilla 2 (Búsqueda de crecimiento y nuevas oportunidades)

“I’m really proud of what I’ve accomplished in my current role, but I’ve reached a point where I’m ready for a new challenge. I want to work in an area that’s growing and evolving, like blockchain, and be part of something that’s shaping the future.

That’s why I decided to focus on upskilling in blockchain technology and look for a company where I can continue to grow professionally.”

Plantilla 3 (Adaptable para quienes vienen de un sector diferente)

“I’ve been working in [mention previous field or job], but over time, I’ve realized that I want to shift my career to a more innovative and future-focused field. Blockchain caught my attention because it’s changing industries in a big way, and I want to be part of that change.

That’s why I decided to take a step in that direction by completing my Blockchain Master’s and focusing on finding opportunities in this field.”

Plantilla 4 (Si no tienen mucha experiencia laboral previa)

“I’ve been focusing on learning and building my skills in blockchain technology. After finishing the Blockchain Master’s at CodeCrypto, I realized that this is the field I want to build my career in.

Now I’m looking for a role where I can put my new skills into practice and be part of an innovative team.”

4. What is your biggest weakness?

When it comes to identifying weaknesses, think about some conflicts you've had to overcome. Maybe it's difficult for you to take criticism, collaborate, or make public presentations. Take these challenges and frame them with a solution. For instance, you learned to take feedback to better a project, collaborate to elevate a product's offerings, or use presentations as a way to build your confidence.

What is a weakness to say in an interview?

The key is to acknowledge a weakness but also show how you're actively working to improve it or how it can be a strength in certain situations. Here are some specific examples you can adapt:

Delegation: "I enjoy taking ownership of tasks, but I'm working on delegating more effectively as my workload grows. This allows me to focus on strategic initiatives while ensuring my team is empowered."

Overcommitment: "I tend to overcommit myself because I want to help as much as possible. This sometimes leads to taking on too many tasks at once. I've been working on setting realistic boundaries and learning to say no when necessary to maintain a healthy work-life balance."

Learning new software: "I'm comfortable learning new technologies, but I can prioritize familiar tools over exploring new ones. To address this, I've set a goal to dedicate time each week to exploring new software relevant to my field."

Plantilla 1 (Perfeccionismo / Dificultad para delegar)

"I'd say one of my biggest weaknesses is that I tend to be a perfectionist. Sometimes, I spend too much time trying to make everything perfect, which can slow me down. However, I've realized that in tech, especially in blockchain development, efficiency is just as important as precision."

To work on this, I've been focusing on setting realistic goals and deadlines for myself and learning to prioritize tasks better. I've also started using project management tools to stay on track and ensure I don't get stuck on minor details.” _

Plantilla 2 (Dificultad para hablar en público)

_“One of my biggest weaknesses is that I used to feel nervous when speaking in front of a group. I'm comfortable working in a team, but when it comes to presenting ideas or explaining technical concepts, I sometimes hesitate.

To improve this, I've been practicing by participating in discussions more often, both in professional settings and online blockchain communities. I've also started preparing my points in advance and using simple language to communicate complex ideas, which has really helped me gain confidence.” _

Plantilla 3 (Falta de experiencia práctica en un área específica)

_“Since I'm transitioning into blockchain development, one of my weaknesses is that I don't have as much hands-on experience in real-world projects as I'd like. I have a strong foundation in smart contracts and decentralized apps from my studies, but I know there's always more to learn.

To work on this, I've been actively participating in hackathons, building my own small projects, and collaborating with other developers. I also stay updated with new blockchain trends and try to implement what I learn in practical scenarios.” _

Plantilla 4 (Dificultad para pedir ayuda)

“I’ve always been someone who likes to figure things out on my own, which can be a good thing, but sometimes it means I take longer than necessary to solve a problem. I used to hesitate to ask for help, thinking I had to find all the answers myself.

Lately, I’ve been working on this by reaching out to mentors, asking for feedback, and collaborating more with others. I’ve realized that learning from experienced professionals is one of the best ways to grow faster.”

Plantilla adaptable por partes:

1 Menciona la debilidad de forma honesta, pero sin dramatizar:

“One area I’ve been working on is [mention weakness], which sometimes makes it challenging to [explain the impact].”

2 Explica cómo estás mejorando:

“However, I’ve realized its importance and have been actively working on it by [mention actions you’re taking].”

3 Cierra con una nota positiva:

“I’ve already seen improvement, and I’m confident that as I continue practicing, it will become one of my strengths.”

5. What do you consider your greatest achievement?

Your greatest achievement should be something specific, like bringing a new video game to a saturated market despite a lack of resources. Discuss a work-related triumph as a way to humbly mention your achievements instead of listing awards or accolades. This achievement should also fall in line with the company's mission, goals, or the position's objectives.

Plantilla 1 (Logro técnico: Proyecto en Blockchain)

“One of my greatest achievements was developing my first smart contract from scratch during my blockchain studies. When I started learning Solidity, I found it challenging at first, especially understanding gas optimization and security best practices.

To overcome this, I spent extra hours researching, testing, and debugging. I also reached out to online communities and mentors for feedback. In the end, I successfully built a functional decentralized voting system, which not only worked as expected but also received great feedback from my instructors and peers.

This experience gave me confidence in my problem-solving skills and taught me the importance of persistence and collaboration in tech.”

Plantilla 2 (Logro en equipo: Hackathon o proyecto colaborativo)

“My biggest achievement so far has been working on a team project during my blockchain master's program. We participated in a blockchain hackathon where we had to develop a decentralized application in just 48 hours.

I was responsible for smart contract development, and it was a high-pressure situation because we had limited time and unexpected bugs. Instead of panicking, I focused on breaking down the problem and collaborating closely with my teammates.

In the end, we finished our project on time, and we even won recognition for the best innovative solution. This experience reinforced my ability to work under pressure, collaborate effectively, and think critically when solving complex problems.” _

Plantilla 3 (Logro personal: Cambio de carrera hacia Blockchain)

_“One of my greatest achievements has been transitioning into blockchain technology. My background is in [previous field], and while I always had an interest in tech, I didn’t have formal experience in blockchain development.

Despite that, I committed to learning, completed my Master’s in Blockchain at CodeCrypto, and worked on various projects to gain hands-on experience. At first, it was difficult to adapt to the new concepts, but I stayed consistent, practiced daily, and even built my own small smart contracts to apply what I learned.

Now, I feel confident in my ability to contribute to blockchain projects, and this journey has proven to me that with persistence and dedication, I can master any new challenge.” _

Plantilla 4 (Logro basado en superación personal y aprendizaje)

_“My biggest achievement is pushing myself outside of my comfort zone to grow as a professional. Before getting into blockchain, I was used to working in a completely different field. Learning a new, complex technology was intimidating at first, but I knew that blockchain was the future, and I wanted to be part of it.

I dedicated myself to studying, building projects, and networking with other professionals in the field. One of the proudest moments for me was completing a blockchain project on my own, which reinforced my confidence in my skills.

This achievement isn’t just about learning blockchain—it’s about proving to myself that I can continuously grow, adapt, and take on new challenges.” _

Plantilla adaptable por partes (Estructura STAR)

- 1 Situación: “One of my greatest achievements was [describe the situation or challenge].”
- 2 Tarea: “I was responsible for [describe your role and what you needed to do].”
- 3 Acción: “To achieve this, I [explain what steps you took, skills used, or obstacles overcome].”
- 4 Resultado: “In the end, [explain the successful outcome and what you learned].”

6. Tell me about a difficult situation you’ve faced and how you handled it.

This question really asks about your character during moments of stress. Think of a time when you faced an impossible deadline, had to choose sides, or navigated interoffice turmoil. Explain the problem, how you stayed calm, and focus on the solution that produced a resolution.

Plantilla 1 (Superando un error en código o desarrollo técnico)

“During my blockchain studies, I was working on a smart contract for a project, and after deploying it, I realized there was a security vulnerability that could have been exploited. It was frustrating because I had spent a lot of time refining the logic, but I knew I had to fix it immediately.

I took a step back and analyzed the issue carefully, researching best practices in Solidity security. I also reached out to more experienced developers in online forums to get feedback. After troubleshooting, I implemented a more secure approach using access control mechanisms and re-tested everything.

In the end, I fixed the vulnerability, and this experience taught me the importance of security in blockchain development and double-checking code before deployment.” _

Plantilla 2 (Gestión de crisis en un proyecto en equipo)

_ “In a blockchain hackathon, my team and I were building a decentralized application, but halfway through, we ran into a major issue: our smart contract wasn’t functioning correctly, and we were running out of time.

Instead of panicking, I took a leadership role and suggested that we break down the problem and assign small debugging tasks to each team member. I focused on fixing the contract’s logic, while others tested different functionalities and searched for potential solutions.

Thanks to teamwork and a structured approach, we managed to solve the problem just in time for submission. This experience reinforced my ability to stay calm under pressure, collaborate effectively, and solve problems efficiently.” _

Plantilla 3 (Aprendizaje en una transición de carrera)

_ “One of the most challenging situations I faced was transitioning into blockchain technology. Coming from [mention previous field], I had no prior coding experience, and learning smart contract development was overwhelming at first.

To overcome this, I set a structured learning plan, practiced coding every day, and engaged with online blockchain communities to ask questions and get feedback. I also worked on small personal projects to apply what I was learning.

At first, progress was slow, but after months of dedication, I built my first fully functional smart contract. This challenge taught me the value of persistence and that every big goal is achieved step by step.” _

Plantilla 4 (Dificultad con la comunicación en equipo)

“In one of my first group projects, I struggled with communication because everyone had different ideas on how to implement the blockchain solution. There were constant disagreements, and progress was slow.

To improve the situation, I suggested that we hold short, structured meetings where each person could present their approach, and we would vote on the best solution. This helped us work more efficiently and make decisions faster.

In the end, we successfully completed the project, and I learned how important clear communication and teamwork are, especially in a fast-evolving field like blockchain.”

Plantilla adaptable por partes (Estructura STAR)

- 1 Situación: “I faced a difficult situation when [describe the challenge].”
- 2 Tarea: “My responsibility was to [explain your role and what needed to be done].”
- 3 Acción: “To handle it, I [describe the steps you took to solve the problem].”
- 4 Resultado: “In the end, [explain the successful outcome and what you learned].”

7. Give an example of how you've exceeded your role requirements.

While you might be tempted to mention the extra hours you put in or the additional tasks you take on, it's best to showcase your skills with a story. Talk about the innovative methods you deployed to revive a stalled project or roles you filled when your team was downsized.

¡Buena elección! Ahora vamos con “Tell me about a difficult situation you've faced and how you handled it”, que es una pregunta clásica para evaluar la resolución de problemas, resiliencia y toma de decisiones bajo presión.

Plantilla 1 (Superando un error en código o desarrollo técnico)

“During my blockchain studies, I was working on a smart contract for a project, and after deploying it, I realized there was a security vulnerability that could have been exploited. It was frustrating because I had spent a lot of time refining the logic, but I knew I had to fix it immediately.

I took a step back and analyzed the issue carefully, researching best practices in Solidity security. I also reached out to more experienced developers in online forums to get feedback. After troubleshooting, I implemented a more secure approach using access control mechanisms and re-tested everything.

In the end, I fixed the vulnerability, and this experience taught me the importance of security in blockchain development and double-checking code before deployment.”

Plantilla 2 (Gestión de crisis en un proyecto en equipo)

“In a blockchain hackathon, my team and I were building a decentralized application, but halfway through, we ran into a major issue: our smart contract wasn't functioning correctly, and we were running out of time.

Instead of panicking, I took a leadership role and suggested that we break down the problem and assign small debugging tasks to each team member. I focused on fixing the contract's logic, while others tested different functionalities and searched for potential solutions.

Thanks to teamwork and a structured approach, we managed to solve the problem just in time for submission. This experience reinforced my ability to stay calm under pressure, collaborate effectively, and solve problems efficiently.” _

Plantilla 3 (Aprendizaje en una transición de carrera)

_ “One of the most challenging situations I faced was transitioning into blockchain technology. Coming from [mention previous field], I had no prior coding experience, and learning smart contract development was overwhelming at first.

To overcome this, I set a structured learning plan, practiced coding every day, and engaged with online blockchain communities to ask questions and get feedback. I also worked on small personal projects to apply what I was learning.

At first, progress was slow, but after months of dedication, I built my first fully functional smart contract. This challenge taught me the value of persistence and that every big goal is achieved step by step.” _

Plantilla 4 (Dificultad con la comunicación en equipo)

_ “In one of my first group projects, I struggled with communication because everyone had different ideas on how to implement the blockchain solution. There were constant disagreements, and progress was slow.

To improve the situation, I suggested that we hold short, structured meetings where each person could present their approach, and we would vote on the best solution. This helped us work more efficiently and make decisions faster.

In the end, we successfully completed the project, and I learned how important clear communication and teamwork are, especially in a fast-evolving field like blockchain.” _

Plantilla adaptable por partes (Estructura STAR)

- 1 Situación: “I faced a difficult situation when [describe the challenge].”
- 2 Tarea: “My responsibility was to [explain your role and what needed to be done].”
- 3 Acción: “To handle it, I [describe the steps you took to solve the problem].”
- 4 Resultado: “In the end, [explain the successful outcome and what you learned].”

8. What are your salary expectations?

Salary talks can be sensitive, but they’re necessary. Research a competitive salary before you go into your interview so you don’t aim too high or low. You can use tools like a [Salary Calculator](#) or [Salary Comparison and Estimator](#) to get baseline compensation. Remember to mention years of experience or specific certifications that enhance your value.

Plantilla 1 (Si ya investigaste el mercado y tienes una cifra clara)

“Based on my research and considering my skills in blockchain development, I would expect a salary in the range of [give a range, e.g., \$X - \$Y]. However, I’m open to discussing this further based on the responsibilities of the role and the overall compensation package.”

Plantilla 2 (Si prefieres que ellos den la primera cifra)

“I’m currently focused on finding the right opportunity where I can grow and contribute with my skills in blockchain development. I’d be happy to discuss salary expectations, but I’d first like to understand more about the responsibilities and the budget you have for this position.”

Plantilla 3 (Si eres principiante o estás en tu primer trabajo en blockchain)

“Since I’m starting my career in blockchain development, my main goal is to gain hands-on experience and contribute to meaningful projects. Based on my research, I’ve seen that entry-level salaries in this field range from [give an approximate range], but I’m open to discussing this based on the role’s expectations and growth opportunities.”

Plantilla 4 (Si prefieres enfocarte en el paquete completo de compensación)

“I believe compensation includes more than just salary—things like learning opportunities, team culture, and benefits are also important to me. That said, based on my experience and market research, I’d expect something in the range of [give a range], but I’m open to discussing the full compensation package.”

Plantilla adaptable por partes:

1 Si tienes un rango claro:

“Based on my research and skills, I’d expect a salary in the range of [amount], but I’m open to discussion.”

2 Si prefieres que ellos den la primera cifra:

“I’d love to learn more about the role before discussing numbers. What range do you have in mind for this position?”

3 Si eres principiante:

“I’m looking for an opportunity to grow in blockchain. I’ve seen that salaries range from [amount], and I’d be happy to discuss a fair offer.”

Clave final:

- No respondas con una cifra exacta (ej. “\$50,000”), siempre da un rango (ej. “\$45,000 - \$55,000”).
- Si no sabes cuánto pedir, devuelve la pregunta para ver el presupuesto de la empresa.
- Nunca respondas con “Whatever you can offer”, porque te puede perjudicar.

9. Where do you see yourself five years from now?

Another common interview question concerns your five-year plan. You should promote your commitment to the company while looking for growth opportunities.

More specifically, you can craft a response that explores your:

- Position-related goals
- Potential experiences within the company over the next five years
- Possible certifications, skills, or achievements you might obtain
- Aspirations for growth within the role

Plantilla 1 (Crecimiento en blockchain y liderazgo técnico)

—“In five years, I see myself as a skilled blockchain developer with deep expertise in smart contracts and decentralized applications. I’d love to take on more responsibility, possibly leading projects or mentoring junior developers.

I'm also very interested in the evolution of blockchain technology, so I hope to be working on innovative projects that push the industry forward. Ideally, I'd like to grow within a company that values innovation and continuous learning, which is why I'm excited about this opportunity.”_

Plantilla 2 (Enfoque en aprendizaje y especialización en un área específica)

_ “In five years, I see myself as an expert in blockchain development, specializing in areas like security, scalability, or DeFi. Right now, I'm building my foundation, but I want to continuously learn and contribute to meaningful projects.

I'm also interested in staying updated with new technologies and possibly contributing to open-source blockchain projects. I'd love to grow within a company that supports professional development and encourages innovation.”_

Plantilla 3 (Interés en liderazgo y roles estratégicos)

_ “In the next five years, I see myself growing into a leadership role within blockchain development. Right now, I'm focused on gaining hands-on experience, but in the future, I'd like to lead a team and help shape the direction of blockchain projects.

I also see myself expanding my knowledge beyond development, possibly getting involved in blockchain strategy or consulting. I'm excited to grow with a company that values long-term vision and leadership.”_

Plantilla 4 (Crecimiento flexible, adaptado a oportunidades en la industria)

_ “Technology evolves rapidly, and I want to grow alongside it. In five years, I see myself working on cutting-edge blockchain projects, whether that's in smart contract development, Layer 2 solutions, or another area that emerges as the industry progresses.

My main goal is to keep learning, contributing to impactful projects, and growing within a company that aligns with my vision. I'm open to different opportunities, as long as they challenge me and help me develop professionally.”_

Plantilla adaptable por partes:

① Inicio (Enfoque general de crecimiento):

“In five years, I see myself as [describe your professional goal, e.g., a senior blockchain developer, a leader in the field, an expert in a specific area].”

② Expansión de habilidades:

“I want to deepen my expertise in [mention area, e.g., smart contracts, blockchain security, DeFi] and contribute to innovative projects.”

③ Conexión con la empresa:

“I hope to grow within a company that [mention company values, e.g., encourages innovation, supports continuous learning, works on impactful projects].”

④ Flexibilidad y adaptación:

“Of course, I’m open to new opportunities as the industry evolves, but my main goal is to keep learning and growing professionally.”

10. Do you have any questions for us?

Typically, this is the last question of the interview, and it might be tempting to say, 'No. I’m all set.' However, this question allows you to show your interest in the position and help you decide if it's the right fit for you. Some questions you could ask include:

- What are the day-to-day tasks involved in this role?

Preguntas sobre el rol y crecimiento profesional

- “What would a typical day look like in this role?”
- “What are the biggest challenges someone in this role might face?”
- “How do you measure success in this position?”
- “What skills do you think are most important for excelling in this job?”
- “Are there opportunities for professional development or mentorship within the company?”

Preguntas sobre la empresa y su cultura

- “How would you describe the company culture?”
- “What are the company’s goals for the next year, and how does this team contribute to them?”
- “How does the company encourage innovation and learning?”
- “What do you enjoy most about working here?”

Preguntas sobre el equipo y la colaboración

- “Can you tell me more about the team I’d be working with?”
- “What are the biggest strengths of the team?”
- “How does the team usually collaborate on projects?”
- “Are there regular team meetings or brainstorming sessions?”

Preguntas estratégicas para destacar

- “What qualities do you think make someone truly successful in this role?”
- “Is there anything about my profile or experience that you’d like me to clarify or expand on?”
- “What are the next steps in the hiring process?”

Plantilla adaptable para cerrar con una buena impresión

“Yes! I’d love to know more about [choose a topic: the team, the company’s future projects, growth opportunities, etc.]. Could you share some insights on that?”

◇ Clave final:

- Siempre pregunta algo: Aunque sea sobre la empresa, el equipo o el crecimiento.
- Evita preguntas básicas que podrías haber encontrado en la web de la empresa.
- Si no tienes más preguntas, cierra con interés: “I think we’ve covered a lot, and I appreciate your time. I’m really excited about this opportunity!”

10. Goodbye

1 Despedida estándar y profesional

“Thank you for taking the time to speak with me today. I really appreciate learning more about the role and the company. It sounds like a great opportunity, and I’d be excited to contribute my skills to your team. Looking forward to hearing about the next steps in the process. Have a great day!”

2 Despedida con énfasis en el interés por la empresa

“This conversation has made me even more excited about the possibility of joining your team. I really admire [mention something specific about the company or role], and I’d love the opportunity to contribute. Thanks again for your time, and I look forward to hearing from you soon!”

3 Despedida con pregunta sobre los próximos pasos

“I really enjoyed this conversation and learning more about the role. Before we wrap up, could you share what the next steps in the hiring process are? I’d love to stay informed. Thanks again for your time, and I hope to speak again soon!”

4 Despedida si quieres asegurarte de que no quedan dudas

“I want to thank you for this opportunity and for sharing so much about the company and the role. Before we finish, is there anything else you’d like to know about my background or skills that I haven’t covered yet?”

5 Despedida breve pero efectiva (si la entrevista ya ha cubierto todo)

“Thanks again for your time! I appreciate the opportunity to learn more about the role, and I look forward to hearing from you soon.”

